1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
3	0	2004
4	21 South Fru: Suite 10	2 024 - 1:02 p.m. it Street
5	Concord, NH	
6		
7	RE:	DG 24-106 LIBERTY UTILITIES (ENERGYNORTH
8		NATURAL GAS) CORP. d/b/a LIBERTY UTILITIES: Winter 2024-2025 and
9		Summer 2025 Cost of Gas.
10		
11	PRESENT:	Chairman Daniel C. Goldner, <i>Presiding</i> Commissioner Pradip K. Chattopadhyay
12 13		Ben Martin-McDonough, Esq. and <i>PUC</i> Legal Advisor
14		Doreen Borden, Clerk
15 16	APPEARANCES:	Reptg. Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty: Michael J. Sheehan, Esq.
17		Reptg. Residential Ratepayers:
18		Michael J. Crouse, Esq. Marc H. Vatter, Dir./Economics & Finance
19		Office of Consumer Advocate
20		Reptg. New Hampshire Dept. of Energy: Mary E. Schwarzer, Esq.
21		Ashraful Alam, Gas Division Bruce Blair, Gas Division
22		(Regulatory Support Division)
23	Court Rep	orter: Steven E. Patnaude, LCR No. 52
24	_	

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1 PROCEEDING 2. CHAIRMAN GOLDNER: All right. Good 3 afternoon. I'm Commissioner Goldner. I'm joined 4 today by Commissioner Chattopadhyay. 5 We're here today for a hearing in 6 Docket Number DG 24-106, which the Commission 7 convened to review Liberty's proposed cost of gas rates for Winter 2024-2025 and Summer 2025. 8 9 The authority to convene a hearing in 10 this matter is provided in RSA Chapter 541-A, 11 RSA 374:2, RSA 378:5, and RSA 378:7. 12 We'll start by taking appearances, 1.3 beginning with the Company. 14 MR. SHEEHAN: Good afternoon, 15 Commissioners. Mike Sheehan, for Liberty 16 Utilities (EnergyNorth Natural Gas) Corp. 17 CHAIRMAN GOLDNER: Thank you. The New 18 Hampshire Department of Energy?

MS. SCHWARZER: Good morning [sic],
Mr. Chairman. Mary Schwarzer, Staff Attorney
with the New Hampshire Department of Energy.
CHAIRMAN GOLDNER: Very good. And the

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MR. CROUSE: Good afternoon,

Office of the Consumer Advocate?

Commissioners. My name is Michael Crouse, Staff
Attorney for the OCA. Joining me today is the
Director of Economics, Marc Vatter.

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CHAIRMAN GOLDNER: Thank you.

Okay. In lieu of opening statements, we want to address the letter we received from the Department of Energy yesterday, stating that Liberty had identified errors in its filing, and had corrected its rates accordingly. As an initial matter, we would like to hear from Mr. Sheehan as to what this error is, how it impacted rates, and what the final rates Liberty is proposing are. The DOE and the OCA can then confirm that this comports with their understanding.

MR. SHEEHAN: Sure. And I can have the witnesses walk through it as well.

So, last week, in researching an answer to a question the OCA posed in a tech session, the Gas Supply folks found a wrong number buried deep in one of the models that supports the rates. It was a mistake; they fixed it. As a result of that, the proposed rate dropped by about 6 cents. That, all of that information,

the updated information, is what's contained in the last exhibits we filed, numbers 10 and 11.

So, Exhibit 10 is the confidential version.

That's what we think and we are proposing are the correct rates to be approved today.

The reason we did this last-minute adjustment, this 6 cents is a non-minor change, and the FPO rate is fixed today. Of course, all the other rates float, and we can always accommodate an adjustment through the trigger filings. The FPO is not. So, we wanted to make sure we started with the right FPO. We think, in that it's lower, hopefully, we avoid the issues last year, where the rate went up and we had to go through all the new notifications.

So, in a nutshell, that's it. I can't speak to the details. Mr. Tilbury and his team can.

CHAIRMAN GOLDNER: Okay. Would the New Hampshire Department of Energy like to comment, and then the OCA?

MS. SCHWARZER: Thank you, Mr.

Chairman. Yes.

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The letter that the Department filed

yesterday was specifically to be able to move today to ask the Commission to only accept Liberty's 10/18 rates provisionally. And we anticipate additional discovery and discussion, with the requested hearing date sometime in middle to late December.

With regard to the change -
CHAIRMAN GOLDNER: Sorry, Attorney

Schwarzer, let me just verify, first things

first. So, the summary from the Company you

agree with?

MS. SCHWARZER: We don't -- we haven't had really an opportunity to fully vet it. Given that there needs to be some rate in effect

November 1st, we are -- we only received notice on Friday, less than a week ago. I do have a proposed Exhibit 12, which updates the cost of gas change percentages, and the bill impact, consistent with the October 18th update, and to replace those in our Exhibit 6, which I intended to offer at some point before --

CHAIRMAN GOLDNER: And we'll get to the provisional piece in a moment.

MS. SCHWARZER: Okay.

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CHAIRMAN GOLDNER: Don't worry. But, in terms of Mr. Sheehan's -- Attorney Sheehan's proposal with the 6-cent reduction, from a rate perspective, the Department is in agreement with that proposal provisionally?

MS. SCHWARZER: I think, much like the Commission, we have to take Liberty's representation on its face. I think the cover letter described it as "7 cents". I'm not trying to argue with you, I just don't think we have much ability to confirm, apart from what we are being told by Liberty, which, for the purposes of this hearing, we are provisionally working with.

CHAIRMAN GOLDNER: I understand. Let me move quickly to the OCA, and then I want to come back to the provisional issue. Consumer Advocate.

MR. CROUSE: Thank you. Similar to the Department, the OCA is taking Liberty at its face. A 6-cent reduction is certainly more palatable than a 6-cent increase. So, at this time, we would not object to the course of action proposed by the Department.

CHAIRMAN GOLDNER: Okay. And let me

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turn, and I'll come back to you, Attorney Schwarzer.

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So, the DOE has proposed, as you were highlighting, that we allow Liberty's proposed rates to go into effect on a provisional basis, which the DOE understands means "without a finding that the proposed rates are just and reasonable", and continue this hearing until December to confirm final rates.

According to the DOE, Liberty and the OCA support this approach. We are, the Commission, open to the suggestion, but we would just appreciate the parties could address a few issues.

So, first, and I'll address it to the Company first, relative to the Fixed Price
Option, it would be 2 cents higher than the
6-cent reduction, correct, and it would be fixed for the six months?

MR. SHEEHAN: Correct. And, since we proposed an FPO that was 2 cents higher to the former number, that would have the same change.

CHAIRMAN GOLDNER: So, it would just -- so, the FPO proposal net net would reduce by

1 6 cents? 2. MR. SHEEHAN: Correct. 3 CHAIRMAN GOLDNER: Okay. Any concerns 4 from the Consumer Advocate or the Department on 5 the FPO? 6 MS. SCHWARZER: Speaking for the 7 Department, as an offer of proof, the Department 8 does not have concerns with the FPO population. 9 CHAIRMAN GOLDNER: Okay. Thank you. 10 Consumer Advocate? 11 MR. CROUSE: Not at this time. Thank 12 you. 1.3 CHAIRMAN GOLDNER: Okay. 14 Okay. Second, if we are to accept the 15 DOE's suggestion or proposal, we believe we could 16 adjourn this hearing without taking testimony, 17 given that we would not be making any factual 18 findings on just and reasonable rates until December. But we would also like feedback on the 19 20 issue, and we'll start with the Company. 2.1 MR. SHEEHAN: Sure. I do think we need 2.2 approval of a rate for November 1. My suggestion 23 would be to go forward with this hearing as is,

approve the rates as proposed. I don't have a

problem with the "provisional" tag. If it turns out it's wrong, we always do fix them. And, if the discovery DOE and OCA intend confirms the existing filing is correct, then no further action would be needed.

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I do think it's a very simple error, one number was wrong, and it flowed through the chart, and end of story. And I get it, that they don't -- they haven't confirmed that.

But it seems to me the best course is proceed today in the normal fashion, and allow for a hearing, if necessary. And I do think, at the end of the day, you'll get a report from us saying "We're good. No need for a further hearing."

CHAIRMAN GOLDNER: Okay. The Department of Energy?

MS. SCHWARZER: Mr. Chairman, we, too, had contemplated going forward with the hearing today, to lay the support for the other matters that are unrelated to the Company's late-discovered error. There are some issues that need to be, I think, highlighted or at least put on the record for the Commission's

consideration. And, if nothing else, it's helpful to chart where the parties met and discussed and believe they were as of the October 16th, the first update.

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CHAIRMAN GOLDNER: Okay. Thank you. Attorney Crouse?

MR. CROUSE: Thank you.

The OCA does not disagree with either Liberty or the Department. We plan to proceed with the hearing as currently contemplated. We didn't have an alternative to suggest at this time.

Thank you.

CHAIRMAN GOLDNER: Okay. And we'll take a break here in a minute so the Commissioners can confer. But, the proposed option, the deferral option would mean that --would provide an opportunity for the parties to get together, create a procedural schedule over the next month, kind of work out the finer points, and then come back in December, and we could just get through all of fact piece in one setting.

The reason that we were suggesting this

is that we'll have to now do this twice. We would do it today, then we would come back in December and really do it again. And, so, it seemed more efficient to just do it once, in December.

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But I want to give everyone a chance to comment, beginning with the Company.

MR. SHEEHAN: And I'll start where I did before. We need a rate for November 1. And, so, if we just adjourn this hearing, we have nothing for November 1, and that would be a real problem.

So, and as Ms. Schwarzer said, the error issue is one small piece, and we can cover everything else today. So, I mean, in my view, the unlikelihood of another hearing, it would be very focused on that one piece. And it would only happen is if we needed to change a rate that you approve now. And the only way that would happen, I think, is if the FPO rate would once again change based on a fix of our fix.

So, right now, we're saying it's the 6 or 7, whatever the number is, reduction. If, after investigation, that's confirmed, we don't

need a hearing. If, after investigation, it turns out that should only be a 5-cent reduction, then, yes, there would be a hearing. "What do we do with the FPO rate now?"

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All of this could be taken care of in trigger filings otherwise, because, again, the rate you approve generally is subject to the monthly filings, and that can pick up all kinds of changes, including this.

So, I still think the best course is to get an order by November 1, and then adjust it, if necessary, later.

CHAIRMAN GOLDNER: Okay. And, then, I just want to make sure I understood your FPO proposal. So, the FPO would be set today, but, ultimately, in the order. And, then, would -- if something changed, and it turned out it was 7 cents, instead of 6 cents, or something like that, would the Company suggest changing the FPO rate?

MR. SHEEHAN: Well, I think that would be the open question that we'd want the Commission to weigh in on. You know, if it's a one penny change, there's an argument not to.

But, from a customer point of view, if it's a penny less that I have to pay, then that's a fair comment, too.

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So, that's what I think would probably trigger an appropriate hearing, is what do we do, now that we've got to the bottom of the error, it's different than what we thought it was today, what do we do with it, because it affects FPO? Again, that's the only fixed price you're approving now, the other ones can all fluctuate. If there was no FPO, there would be no need to do this, we would fix the error, pick it up in the trigger filing and move on. It's just the FPO piece is a little wrinkle that, in my view, may cause a second hearing to approve a new FPO rate.

CHAIRMAN GOLDNER: Okay. Thank you, Attorney Sheehan.

Attorney Schwarzer, any comments?

MS. SCHWARZER: The Department can't speak to the magnitude of the error, because, unfortunately, we're just familiar with it.

In terms of holding a hearing today and the need for an order for rates effective

November 1, the Commission -- the Department has

updated the winter and summer bill impacts, and the proposed cost of gas rate 2024-2025, as compared to the rate for 2023-2024 tables from our Exhibit 6. And we have marked them as "Exhibit 12". We have not filed them electronically.

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I have paper copies to offer to the Commission today. And we'd be happy to file it electronically at the conclusion of the hearing, if I may approach?

I've distributed in advance to the witnesses here and the other parties.

CHAIRMAN GOLDNER: And I suspect that the Company hasn't had sufficient time to confirm the numbers?

MS. SCHWARZER: They have not, just we did our best.

MR. SHEEHAN: I can jump in. I got the link from Ms. Maston. She did look it over, just in the last half hour, and we are comfortable with the numbers in that. The difference is, we compared today's price to one prior price, the DOE did a different comparison. And they've updated their comparison, and we're good with it.

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                    CHAIRMAN GOLDNER: Okay. Okay.
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         so, Attorney Schwarzer, you would propose making
         that "Exhibit 12".
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                    MS. SCHWARZER: Yes.
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                    CHAIRMAN GOLDNER: And it sounds like
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         the Company has confirmed that Exhibit 12 is
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         correct. And, so, we can fix on that. Okay.
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                    MS. SCHWARZER:
                                    If I may?
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                    CHAIRMAN GOLDNER: Please.
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                   MS. SCHWARZER: If I may approach and
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         offer it to you?
                    CHAIRMAN GOLDNER: Please. Thank you.
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                    [Atty. Schwarzer distributing
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                    documents. 1
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                    CHAIRMAN GOLDNER: Thank you.
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                    (The document, as described, was
                    herewith marked as Exhibit 12 for
17
18
                    identification.)
19
                    CHAIRMAN GOLDNER: Okay. The Consumer
20
         Advocate, any comments from the Consumer
2.1
         Advocate?
2.2
                    MR. CROUSE: Yes.
                                       Thank you.
23
                    The OCA is not able to speak to the
24
         magnitude of the error. We have certainly taken
```

a look at what Liberty has filed as of last Friday, and we're still processing.

2.

1.3

2.2

But, unrelated to the Commission's question, there was still one other matter the OCA wanted to address before the Commission confers privately. Consistent with Order 26,898, from the prior cost of gas docket, which I believe is DG 23-076, you had requested the parties to identify additional process with remedying the -- the Commission calls it a "booking error", and Liberty calls it an "accounting error", if the parties couldn't agree on them.

As identified in the OCA's cover

letter, the OCA is currently in disagreement with

both the Department and Liberty, who are

otherwise in agreement, about using winter

customers as an offset against the summer

customers. And, so, we just wanted to make sure

that was flagged for additional process, should

the Commission, in its judgment, decide to handle

this in December, as opposed to today.

CHAIRMAN GOLDNER: Okay. Thank you, Attorney Crouse.

Okay. We'll take a brief break, coming back at 1:30. And off the record.

(Recess taken at 1:19 p.m., and the hearing reconvened at 1:32 p.m.)

What we're going to do today. We're going to have an abbreviated hearing today, to set provisional rates for November 1st, for both the regular option and the FPO. And, so -- and that's all the testimony that we need to hear today. Everything else will be deferred to a later time.

So, without any further adieu, I can swear in the witnesses, unless the parties have any other comments to make before we move forward?

Attorney Crouse.

MR. CROUSE: Thank you. I think it's just due to the illness. I just wanted to repeat what I heard. It sounds like we're just addressing the provisional rate that could be approved, everything else is being carved out?

CHAIRMAN GOLDNER: Yes, sir.

MR. CROUSE: Thank you.

2.

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2.1

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1	CHAIRMAN GOLDNER: All right. Very
2	good.
3	So, I'll now swear in the witnesses.
4	(Whereupon ROBERT GARCIA,
5	ALYSSA E. MASTON, JOSHUA J. TILBURY,
6	KELLY A. ESPOSITO, and MARK J.
7	SUMMERFIELD were duly sworn by
8	Chairman Goldner.)
9	WITNESS GARCIA: I do.
10	WITNESS MASTON: I do.
11	WITNESS TILBURY: I do.
12	WITNESS ESPOSITO: I do.
13	WITNESS SUMMERFIELD: I do.
14	CHAIRMAN GOLDNER: Thank you. The
15	witnesses are ready for direct.
16	MR. SHEEHAN: Thank you.
17	Unfortunately, we still have to go through the
18	name, rank, and serial numbers. So, we'll do
19	that efficiently.
20	ROBERT GARCIA, SWORN
21	ALYSSA E. MASTON, SWORN
22	JOSHUA J. TILBURY, SWORN
23	KELLY A. ESPOSITO, SWORN
24	MARK J. SUMMERFIELD, SWORN

1 DIRECT EXAMINATION 2. BY MR. SHEEHAN: 3 We'll start with you, Mr. Garcia. Please 4 introduce yourself and your position with 5 Liberty? 6 (Garcia) Good morning [sic]. Robert Garcia. 7 Manager of Rates and Regulatory Affairs for 8 Liberty. Mr. Garcia, did you participate -- well, your 9 Q 10 name appears on testimony and exhibits that have 11 been filed several times: Initially, Exhibits 1 12 and 2, and then Exhibits 3 and 4, and then Exhibits 10 and 11. Is that correct? 1.3 14 (Garcia) That's correct. 15 And the purpose of those testimonies, if I can 16 summarize, is to take information from the Energy 17 Procurement folks to your left, of how much gas 18 we may use and the pricing, and convert that into 19 rates that we'll charge our customers, is that 20 right? 21 (Garcia) That's correct. Α 2.2 And, with regard to the cost of gas rate, it is, 23 in effect, a prediction of what it will be, and 24 over the course of the season we ultimately

```
1
         reconcile, so that customers only pay exactly
 2.
         what we paid for the gas, simplistically?
 3
    Α
         (Garcia) That is correct.
 4
         Okay.
 5
          (Garcia) It's a forecast. I don't know if I
 6
         would call it a "prediction", but, yes.
 7
    Q
         Okay. Better word. Just quickly, explain why we
 8
         had to do the first updated filing, which was
 9
         October 16th, a week ago?
10
         (Garcia) So, the first updated filing was filed
11
         after the target date for updates, which was, I
12
         believe, September 27th, due to a couple
1.3
         circumstances. Primarily, when we received, I
14
         believe it was on October 14th, the DOE tech
15
         statement, we realized that, based on the
16
         understanding we had reached with DOE that
17
         Mr. Crouse had alluded to earlier, and some
18
         additional changes that came up with respect to
19
         reductions in the interest rate, that the best
20
         thing to do would be to update the testimony as
21
         soon as possible, prior to the second tech
2.2
         session.
23
                    So, it was primarily done in good faith
24
         to meet our agreement with -- or, understanding,
```

1 however it should be captured or characterized, 2 excuse me. 3 Q And stated differently, stated differently, there 4 were some suggested changes, and we said "Okay, 5 we're okay with those changes", and we made them? 6 (Garcia) Yes. 7 Q Okay. And, -- okay. Ms. Maston, I'll turn to 8 you now. Please introduce yourself and your 9 position? 10 (Maston) My name is Alyssa Maston. I am an 11 Analyst II in the Rates and Regulatory Department 12 at Liberty Utilities. 1.3 And, Ms. Maston, did you -- excuse me -- did you Q 14 also participate in the testimony with Mr. Garcia 15 that appears at Page 1 of those various exhibits, 16 1, 2, 3, 4, 10, and 11? 17 Α (Maston) Yes, I did. 18 And do you generally agree with Mr. Garcia's Q 19 explanation for why we made the first updated 20 filings? 21 (Maston) Yes, I do. 2.2 Q I'm going to have Mr. Tilbury explain why we made 23 the second updated filing. But, after Mr. 24 Tilbury did his work, did you again update the

```
1
         rates that we're asking the Commission to
 2.
         approve?
 3
          (Maston) Yes, I did.
 4
         And is that what's contained in your part of the
 5
         last exhibits, 10 and 11?
 6
          (Maston) It is.
 7
         Can you point the Commission to where they can
    Q
 8
         find the rates that we're asking the Commission
 9
         to approve in Exhibit 10, to go in effect on
10
         November 1?
11
          (Maston) Yes. There is a table on Bates Page
12
         006, in Exhibit 10, which summarizes all of the
1.3
         rates that we are proposing for approval today.
14
         And is there another place in the filing where
15
         the Commission can see bill impacts for those, if
16
         those proposed rates are approved?
17
    Α
          (Maston) Yes. The DOE's Exhibit 12 is a
18
         summarized version of our updated bill impacts.
19
         You can also see those in Schedule 8 of our
20
         filing, which is on, I've got to get there,
2.1
         begins on Bates Page 078 for the peak season, and
2.2
         Bates Page 132 for the off-peak season.
23
         And, when we do bill impacts, we're comparing the
24
         proposed rates with some earlier rates, is that
```

1 correct? 2. (Maston) Yes. We are comparing them with the 3 actual or estimated rates from the prior season. 4 And sometimes we compare them to the rates 5 approved in the prior season, sometimes we 6 compare them to the rates actually billed over 7 the course of the prior season. There are a few 8 ways we could do a bill comparison, is that fair? 9 (Maston) Yes. 10 And what the DOE has presented in Exhibit 12 is 11 just a different flavor of a bill comparison? (Maston) Yes. The table I mentioned on Bates 12 1.3 Page 006 compares the original approved rates to 14 our proposed rates. Exhibit 12 compares the 15 average rates that were actually billed 16 throughout the whole previous season to the 17 current proposed rates. 18 And they're both accurate for what they are? 19 (Maston) Yes. Α 20 Okay. Thank you. Mr. Tilbury, please introduce 21 yourself and your position with Liberty? 2.2 Α (Tilbury) Joshua Tilbury. I am the Director of 23 Energy Procurement for Liberty Utilities' gas 24 utilities.

```
1
         And, Mr. Tilbury, your responsibilities include
    Q
 2.
         EnergyNorth, Keene, and other Liberty affiliates,
 3
         is that correct?
 4
          (Tilbury) That's correct.
 5
         And where else do you have responsibilities for
 6
         gas procurement?
 7
          (Tilbury) Liberty has seven gas utilities in
    Α
 8
         eight different states and providences [sic].
 9
         And, so, that would be New Brunswick, New York,
10
         New Hampshire, New England -- Massachusetts,
11
         Georgia, our Mid-States properties that consist
12
         of Missouri, Illinois, and Iowa, and then Empire
1.3
         Gas, which is also Missouri.
14
         Thank you. Your name appears on the various
    Q
15
         exhibits I've mentioned. Your testimony, with
16
         your colleagues, begins I think on Page 23 of
17
         each of those. Did you prepare that testimony
18
         and the schedules, with the help of your
19
         colleagues?
20
          (Tilbury) Yes.
21
         And is it fair to say that the overall objective
2.2
         of your group's testimony is to estimate the
23
         amount of gas we will sell over the summer or
24
         winter period, and estimate a price that could be
```

1 paid over the course of those periods? 2. (Tilbury) It is. 3 And, then, you hand that off to Mr. Garcia and 4 Ms. Maston to calculate rates? 5 (Tilbury) We do. 6 Can you give us a quick checklist of the pieces 7 that go into those two numbers, the load forecast 8 and a pricing forecast? (Tilbury) Yes. We come up with a forecasted 9 10 volume for the upcoming season for the cost of 11 gas. We also come up with a forecasted price. 12 Both of those are plugged into a SENDOUT model 1.3 that does a least-cost dispatch, according to the 14 way -- it has essentially perfect knowledge, because it has the total volume that we're 15 16 planning on sending -- the sendout, and then it 17 also has a future price. 18 And, again, they're all forecasts, and, 19 you know, presumably will change between now and 20 the actual time. And they can change for a lot 21 of different reasons. 2.2 Q So, the goal is to come up with the best forecast 23 you can. But, as you say, ultimately, it is a 24 forecast that will change over the course of a

1 season?

2.

1.3

2.2

- A (Tilbury) That's right.
- Q We've had some discussion over the so-called "\$6 million error" that was discovered. Could you give us a high-level description of what the error was and, yes, just start there?
- A (Tilbury) Yes. When we were doing research into a data request that we were receiving following the tech session, and while we were going through the schedules in the Excel spreadsheet, we came across two numbers that stood out that were in the volumetric commodity cost section. And, again, that's the costs associated with moving the gas across pipelines.

And right above that section is the cost of that commodity associated with this one package, and the package that I'm referring to is the baseload of our hedged gas that we get for January and February. We purchase 10,000 a day for the month of January and 5,000 a day for the month of February. And we noticed that those two boxes were the same, the commodity costs, and also the volumetric commodity costs.

And, when we saw that, we realized that

2.

1.3

those two months were inaccurate. This gas is actually delivered to our citygate. So, there are no volumetric charges associated with that, because that is borne by the person moving the gas, the supplier, if you will. And, so, we went in and made the correction.

And, so, the actual costs of the commodity for those two months is what totals the 6 -- little over \$6 million. Since that \$6 million was captured in the "volumetric commodity cost" box, we took that to zero, and, essentially, then that reduced the overall cost \$5 to \$6 million, resulting in, I believe, the 7 cent change in rates.

- And back to you, Ms. Maston and Mr. Garcia, when Mr. Tilbury sent that information back to you, that's when you recalculated the rates that you've just pointed the Commission to a few minutes ago?
- A (Garcia) That's correct.
- 21 Q And, as we've said in the -- maybe a little
 22 loosely earlier, that resulted in a reduction of
 23 what?
- 24 A (Garcia) Seven cents.

1 And, so, the Exhibit 10 schedules include Q Okay. 2. the fix to what Mr. Tilbury just described? 3 Α (Garcia) Yes. They reflect the updated rates. 4 Okay. Ms. Esposito, I'll turn to you. Please 5 introduce yourself and your position with 6 Liberty? 7 (Esposito) My name is Kelly Esposito. And I'm a Α 8 Manager in the Energy Procurement Department. 9 Q And, Ms. Esposito, your name also appears on the 10 various testimonies, is that correct? 11 (Esposito) That's correct. 12 And you participated in the work that resulted in Exhibits 1, 2, 3, 4, 10, and 11? 1.3 14 (Esposito) That's correct. 15 What piece of the work was your responsibility? 16 (Esposito) I pulled the data for the pricing, a 17 lot of the pricing, verifying the volumes on the 18 contracts, and making sure that the tariff rates 19 that were used in the variable costs were 20 included and updated. 21 Ms. Esposito, you have not testified here before, Q 2.2 is that correct? 23 Α (Esposito) That's correct. 24 How long have you been working with Liberty in

```
1
         this area?
 2
          (Esposito) Thirteen years.
 3
         Which goes back to the beginning of Liberty in
 4
         New Hampshire?
 5
          (Esposito) Correct.
 6
         Thank you. Mr. Summerfield, the same question,
 7
         could you introduce yourself?
 8
          (Summerfield) I am Mark Summerfield. I'm the
 9
         Supply Operations Manager for all Liberty's gas
10
         utilities.
11
         And you, too, have not sat in that chair before,
    Q
12
         is that correct?
1.3
          (Summerfield) Not in the State of New Hampshire,
14
         no.
15
    0
         Okay. And how long have you been with Liberty?
16
          (Summerfield) The same, thirteen years, since the
17
         beginning. I think I was three months behind
18
         Kelly.
19
         Okay. What role did you play in the testimonies
    Q
20
         that was of the three of you?
21
          (Summerfield) We were involved in helping Kelly
    Α
2.2
         with the prices, the rates, make sure the
23
         contracts are being used, and the SENDOUT model
24
         data.
```

```
1
         And you, informally with me just a few minutes
    Q
 2.
         ago, ticked off all of the forecasts that go into
 3
         your work. Could you just repeat that?
 4
         (Summerfield) Yes. So, the forecasts we're
 5
         talking about is we take a weather forecast, and,
 6
         based on the weather forecast, we forecast the
 7
         sendout. Based on the sendout, run a price
 8
         forecast, we then do a dispatch forecast. And,
 9
         in addition to that, because we have a Canadian
10
         asset, there's also a forecast of exchange rates
11
         in there. So, the forecast we produce is based
12
         upon five individually forecasted numbers feeding
1.3
         into each other.
14
         And that's all, back to what I said before, the
15
         goal of getting as good a forecast and pricing as
16
         you can for the upcoming season?
17
    Α
         (Summerfield) Yes.
18
         Okay. Mr. Tilbury, are you comfortable that the
    Q
19
         results of your work, as embodied in Exhibit 10,
20
         is sufficient on which to base the rates that
21
         we've asked the Commission to approve?
2.2
    Α
         (Tilbury) I do.
23
                    MR. SHEEHAN:
                                  Thank you. I have no
24
         further questions.
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CHAIRMAN GOLDNER: Thank you. 1 2 move to cross, beginning with the New Hampshire 3 Department of Energy. 4 MS. SCHWARZER: Thank you, Mr. 5 Chairman. 6 I did want to raise that Exhibit 8, 7 which is a redacted version of confidential 8 Exhibit 7, is to be prepared by the Company, but I don't believe has been filed yet. But I did 9 10 want to put that on the record at this time. 11 CHAIRMAN GOLDNER: Okay. Thank you. 12 MS. SCHWARZER: Okay. And, with regard 1.3 to the testimony that's just been offered, while 14 we certainly appreciate it, this is the very 15 first time we've heard it. And we are wholly 16 unfamiliar with the cause of the error. 17 CHAIRMAN GOLDNER: I understand. And 18 we're hearing today just on the provisional rates 19 for November 1st. So, understand. 20 MS. SCHWARZER: Thank you, Mr. 2.1 Chairman. 2.2 CROSS-EXAMINATION 23 BY MS. SCHWARZER: 24 I appreciate the statement that the Company is

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confident in these rates. Could the Company
perhaps just describe why it's confident that
this is the only error in what's been presented,
and the sort of review that would assure you of
that?

- (Tilbury) I think, you know, we go through the document, you know, when we put it together, as thoroughly as we possibly can, understanding that this is a very large, complicated, data-driven document, with thousands of lines of data in it. And, through the tech sessions and going back through and reviewing it, we came across the one error that was on there. And, if we find -- that was material. And, then, we also, you know, have seen other things that are not material in here that don't affect the cost of gas or that are not substantial with anything. And, once we've been through that so many times, that, you know, it's all based on forecasts. And we feel comfortable that it's a good forecast for what we're looking for for the upcoming period.
- Q Is there any sort of systemic comparison to market rates or other proposed rates in the region that might have caught this sort of error,

absent the review that you did to answer I believe it was an OCA data request?

2.

1.3

2.2

Q

Α

(Tilbury) The answer is "no". It was a mistake on the spreadsheet, where we attributed a commodity cost in a volumetric box that should have had zeros in the volumetric box, for the costs associated with moving that gas across an interstate pipeline. This gas is delivered to the citygate.

And, so, the only way to have caught that is for it to stand out, and it did, when we went through it after the tech session. It stood out to us that, you know, when you look at the other columns on the Excel spreadsheet, they are much lower, and this was higher. And, when Ms. Esposito and I were reviewing it, we were like "That doesn't look right." And, so, then we brought it to the attention of the Regulatory team, and we moved forward with trying to get the most accurate rates that we can.

And I do appreciate that you noticed it. And I guess I'll move on and reserve for future discovery what framework Liberty might have to recognize that sort of error without a directed

1 data request. 2. I believe the Company has asserted that 3 the error only affects the winter seasonal rates. 4 Why is that? And why are you confident that 5 that's the case? 6 (Tilbury) The error is just in two months, 7 January and February. It's for our hedge-based 8 load volume that we have, and those are the only 9 two months where that gas flows. 10 Did you have an opportunity to review the similar 11 entries for the summer months when you were 12 noticing this error? 1.3 Α (Tilbury) We don't have any hedged baseload 14 Dracut volumes in the summertime. It is only a 15 winter hedge. 16 Thank you. I don't know if the witnesses on the 17 panel, if all of you are aware that this is the 18 second year in which Liberty notified the 19 Commission and the Department of an error of a \$5 20 to \$6 million magnitude less than a week before 21 hearing. Are you all familiar with that? 2.2 Α (Garcia) Yes. I am. 23 Are others? Anybody else? (Maston) I am as well. 24

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1
          (Tilbury) I was in the audience last year for the
 2
         cost of gas hearing.
 3
    Α
          (Esposito) Yes.
 4
          I couldn't hear you.
 5
          (Esposito) Yes.
 6
          (Summerfield) Yes.
 7
         And do you have any comments at this time as to
 8
         the sort of review that might prevent that going
 9
         forward?
          (Garcia) I guess I'd say the nature of the errors
10
11
         were different, and they came from different
12
         sources. Last year's error, which, you know, I
1.3
         think we had recently talked about, or my
14
         colleague, Ms. Maston, spoke of at length in the
15
         23-076 hearing, was an error on the accounting
16
                That had to be fished out through very
17
         meticulous review.
18
                    And my former colleague, Mr. King,
19
         realized that that hadn't been done on an issue
20
         that he was familiar with previously from having
21
         worked the Keene case. And he caught it there,
2.2
         and didn't realize it hadn't -- it was still an
         issue in the night before the hearing last year.
23
24
         Does anybody else on the panel wish to comment?
```

[No verbal response.]

MS. SCHWARZER: And I do want to say that the Department certainly appreciates Liberty being very forthcoming and bringing these errors to our attention. It's much better to implement a provisional rate that's 7 cents lower, than it is to go forward with the concern that had it not been expressed. So, we really do appreciate that.

I'm going to move on to some different questions that I had for the panel, with the Chairman's permission, with regard to establishing the rate to be in place today -- the provisional rate recommended today.

BY MS. SCHWARZER:

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Q I would like someone on the panel, who is best equipped to address this, to verify that the rates that are proposed for effect on October 18th do not include what parties to this docket have, in a different docket, proposed to be an on-bill summer credit of about 6.8 -- \$6.3 million. So, that has not been included here in the summer over-collection, correct?

A (Garcia) I'm sorry, did you say "October 18th"?

```
1
         Yes, the October 18th filing.
 2.
          (Garcia) Oh, "filing". I'm sorry.
 3
         Yes.
               The October 18th filing, the rates that we
 4
         plan to make provisionally effective
 5
         November 1st, do not include the money
 6
         anticipated to be refunded in Docket Number
 7
         23-076 as a summer on-bill credit, pending an
 8
         order from the Commission?
 9
          (Maston) That pending credit that would affect
10
         the summer rates has been reflected in the
11
         beginning balance that is used in the summer rate
         calculation. The rates calculated would have
12
1.3
         been inflated quite a bit if that had not been
14
         backed out. And, so, these rates do take into
         account that summer credit that has been
15
16
         proposed. And I believe there was a data
17
         response filed to that effect.
18
         And just to make -- maybe I'm using different
    Q
19
         language than you, the Company has backed out the
20
         money that would be used to make the summer
2.1
         on-bill credit payment, so these proposed rates
2.2
         do not reflect that?
23
    Α
         (Maston) Yes.
24
         And were, for some reason, the Commission to
```

1 change the relief requested in that other docket, 2. these rates would need to be adjusted and 3 reconsidered. And I believe the party has put 4 that in testimony, and I believe the Department 5 has put that in a technical statement. Would you 6 agree that we would -- the rates would -- the 7 Summer 2025 rates would need revision? 8 (Maston) Yes. They would need to be adjusted if 9 the credit were not to be approved. 10 I would like you to turn your attention to what's 11 been marked "Exhibit 6", which is the 12 Department's technical statement. And our 1.3 witnesses will have some corrections made to the 14 statement, but just looking at it right now on 15 its face. If you go to the "Recommendation" 16 section on Page 7 and 8, --CMSR. CHATTOPADHYAY: Can you tell us 17 18 the exhibit number please? 19 MS. SCHWARZER: Yes. It is the 20 Department's Exhibit 6, Page 7 and 8. 2.1 BY MS. SCHWARZER: 2.2 Would the panel agree that this technical 23 statement was filed October 14th, and that the recommendation conditionally approved the 24

1 proposed rates with a few issues enumerated on 2. Page 7 and 8? 3 (Garcia) That's correct. 4 And the Company's October 16th updated filing 5 addressed the concerns that the Department raised 6 in its recommendation, as previously discussed 7 with your counsel, correct? 8 (Garcia) That is correct. 9 And, so, one of those adjustments was to 10 recalculate the impact of the switch in prime 11 interest rates for Winter '24-'25 and Summer 2025 12 to the most current prime interest rate of 8 1.3 percent? 14 (Garcia) That is correct. 15 And the second one was that the Company verify 16 that the net difference in interest cost 17 adjustment of nearly \$32,000 was not included in 18 the cost of gas calculations? 19 (Maston) It was included in the original filing. Α 20 And, so, on the 10/16 updated filing, it was 21 removed. 2.2 And, said another way, you backed out \$32,000 23 from the winter under-collection? 24 (Maston) It was \$32,000 that was backed out

1 between the summer and winter, most of it came 2. from winter. I think about 1,000 of that was 3 attributable to summer, just to balance 4 everything. 5 Q Thank you. And, then, the third point was that 6 the Department asked the Company to verify that 7 the rate proposed in the current -- excuse me --8 that the cost of gas rate proposed included the 9 current approved LDAC rate in Docket Number 10 23-076, and not the proposed rate in Docket 11 Number 24-098 for future period February 1, 2025 12 to October 31st, 2025? 1.3 (Garcia) And that was corrected in the updated 14 filing. 15 And, when you say the "updated filing", that's 0 16 the October 16th filing? 17 Α (Garcia) Yes. 18 Thank you. I do want to spend a little time Q 19 talking about the interest cost adjustment that 20 was made. And I'd like to direct your attention 21 to Exhibit 6, Bates Page 124, which is a pdf, 2.2 which is very small, and the corresponding live 23 Excel, Exhibit 6 live Excel, response to 24 DOE 1-16b.

1 And I'll just wait while everyone 2. catches up with that request. MR. CROUSE: Pardon the interruption. 3 4 Attorney Schwarzer, what was the Bates number? 5 MS. SCHWARZER: The Bates page number 6 was 124 of Exhibit 6. 7 MR. CROUSE: Thank you. 8 MS. SCHWARZER: Sure. And the corresponding live Excel was filed as "Exhibit 6" 9 10 live Excel "DOE 1-16b cost of gas". 11 BY MS. SCHWARZER: 12 If the panel is ready, can you let me know, there's a number at the bottom of the Excel 1.3 spreadsheet, and on the pdf, "\$32,057.28". 14 15 does that number represent? 16 (Maston) That number represents the net 17 difference between the variance between the 18 interest that was booked to the GL that reflected 19 the effects of this accounting issue that 20 occurred last year, as compared to the interest 2.1 that has been recalculated, based on neutralizing 2.2 the effects as if that accounting issue had never 23 happened. And, so, comparing the actual interest 24 to the adjusted interest, for both the winter and

```
1
         summer seasons, the individual adjustments are in
 2.
         the 700 to $800,000 range, in opposite
 3
         directions. And, so, the $32,000 is the net of
 4
         those two adjustments to the winter and the
 5
         summer periods.
 6
         And why did the Company make that calculation?
 7
          (Maston) The Company was asked to true up the
    Α
 8
         interest, to make sure that customers are not
 9
         receiving any --
10
          (Garcia) Harm.
11
          (Maston) -- harm as a result of this accounting
12
         error. And that stemmed from that Order, I
1.3
         believe, 26,898, from DG 23-076.
14
         And just for the record, but, to be clear, the
    Q
15
         accounting error you reference is the SAP
16
         accounting error that was identified last year,
17
         on October 19th?
18
          (Garcia) Yes. "SAP-induced", I guess you could
    Α
19
         say.
20
         And can you just walk through -- or, I'll just
21
         restate it, and you can tell me if I got it
2.2
         right.
                 The calculations that you have done
23
         showed that the interest entry, I think it's for
24
         the winter, was, excuse me, $791,394.50, and, for
```

```
1
         the summer, was $779,331.71. Is that correct,
 2.
         Ms. Maston?
 3
    Α
          (Maston) Yes. Those entries were made
 4
         provisionally by the Accounting Department during
 5
         our year-end close.
 6
         And, when you netted it, as you said, the
    Q
 7
         approximately $32,000, was something that Liberty
 8
         had initially proposed that winter customers owed
 9
         the Company, is that correct?
10
          (Maston) Yes.
11
         And, at the Department's request, Liberty agreed
12
         to forgo that $32,000 payment?
1.3
          (Maston) Yes.
    Α
14
         Thank you. And, so, is it Liberty's position
15
         that, as a result of the calculations here,
16
         winter customers were not harmed by the SAP
17
         accounting error?
18
          (Maston) Yes.
    Α
19
         Thank you. Has Liberty fully contracted for the
    0
20
         anticipated requirements for winter 2024-'25 at
21
         this time?
2.2
    Α
          (Tilbury) Yes.
23
    0
         Thank you. Before we turn to the cost of gas, I
24
         do want to go through what's been marked
```

2.

1.3

2.2

"Exhibit 7" and "Exhibit 9", which are the Department's audits of Liberty's reconciliation reports, as filed relevant to this docket.

CHAIRMAN GOLDNER: Just checking,

Attorney Schwarzer, as a time check. Does this

help with the provisional aspect of the rates, or

is this really more related to the permanent

rates?

MS. SCHWARZER: Mr. Chairman, if you'd prefer that we defer the question about audits,

I'm happy to do that. In the past, the

Commission has been concerned about that topic.

CHAIRMAN GOLDNER: Oh, absolutely. We appreciate it. It was just a question for the Department. It's your preference. I just want to make sure that you get an opportunity to ask those questions. I'm just asking of the Department if you would prefer to do that in this proceeding or the next one?

MS. SCHWARZER: I was planning to support the rates as originally updated on October 16th, from the perspective of the Company and the Department. With the thought that, as Attorney Sheehan had suggested, in the event that

no adjustment is necessary, we will have completed what we need to do.

1.3

2.1

2.2

CHAIRMAN GOLDNER: That sounds constructive, yes.

MS. SCHWARZER: Okay.

CHAIRMAN GOLDNER: Let's proceed with that. Attorney Crouse has his hand up. Let's -MR. CROUSE: Yes. Thank you.

I'm not objecting to the line of questioning from Attorney Schwarzer. But my understanding from the Chair was that we're carving out the issue of this winter offset.

Just since the Department is asking this line of questions, I wanted to point out on the record that the OCA does view this as a harm to ratepayers. It seems inconsistent with the order saying that "The costs of remedying the accounting error should not be borne by ratepayers."

In the view of the OCA, this is not about a 32K issue, it's about over a \$750,000 adjustment issue. And I just want to make sure that was flagged, since it's not something we're discussing today, due to the carve-out.

1 CHAIRMAN GOLDNER: Okay. Good point, 2. Attorney Crouse. 3 Let's do this, Attorney Schwarzer. 4 Let's defer the audit Q&A to the next hearing, 5 not to diminish the importance, but just to 6 streamline the proceeding. 7 BY MS. SCHWARZER: 8 Then, let me just return to the October 16th 9 updated filing. Having gone through the elements 10 that the Department identified in its tech 11 statement as resulting in conditional approval, 12 would it be your understanding that everything in 1.3 the October 16th updated filing corrected those 14 matters, and that you had met the Department's 15 concerns in that filing? 16 (Maston) Yes. That is our understanding. 17 Q So, now, I'd like to talk to you about the change 18 that the Company anticipates. If the 19 October 18th rates are made effective, and how --20 how you've measured that. 2.1 So, specifically, your testimony, in 2.2 Exhibit 10, on Bates Page 006, shows what you've 23 called "rates effective November 1, 2023", and 24 compares them to rates proposed for effect

```
1
         November 1, 2024, correct?
 2.
          (Garcia) That's correct.
 3
         And you describe the change as, at least for the
 4
         residential population, and for the winter, as an
 5
         approximately 19 to 20 percent change, more or
 6
         less?
 7
    Α
          (Maston) Yes.
 8
         And that is using the rates as of November 1,
 9
         2024 that you proposed on October 18th?
10
          (Garcia) Correct.
11
         Would you agree that the November 1, 2023 rates
12
         do not reflect actual market rates for the last
1.3
         year?
14
          (Garcia) I'm not sure I understand what you mean
         by "actual market rates". Are you talking about
15
16
         the wholesale commodity costs? Or are you
17
         talking about retail rates from other
18
         jurisdictions?
19
         Well, I'm talking about the average weighted cost
    Q
20
         of gas, and what ratepayers did, in fact, pay for
21
         the last twelve months?
2.2
    Α
          (Garcia) So, the question is, is that the initial
23
         rate proposed was greater than the WACOG, or what
24
         they call the "weighted average cost of gas"?
```

1 that -- I'm not quite sure I under the --2 Okay. My understanding about the point of trying 3 to show percentage change in a proposed cost of 4 gas is to compare that change with what 5 ratepayers actually paid over the prior winter or 6 prior summer period. Would you agree with that? 7 Α (Garcia) Oh, yes. Absolutely. As Mr. Sheehan 8 indicated, there are several ways you can measure If there's a preferred way of reflecting the 9 10 rate impact analysis, we're more than willing to 11 utilize that. And, in terms of trying to think about the cost 12 1.3 of gas increase sought here, Exhibit 12, which 14 has not yet been testified to directly by our 15 witness, uses the average weighted cost of gas, 16 in Table 4-1 and 4-2, correct? 17 Α (Maston) Yes. I think, in the case of last year, 18 because the rates consistently dropped throughout 19 the period, the initial rate is not as true to 20 what customers actually paid. In years when the 21 rate fluctuates more in both directions, the 2.2 initial rate may be a perfectly reasonable 23 benchmark to measure the proposed rates against. 24 Well, in comparing the table in Exhibit 10, on

```
1
         Page 6, with what's been marked "Exhibit 12", in
 2.
         terms of the bill impact for the winter,
 3
         Exhibit 12 suggests that, for R-3 customers, the
 4
         change between last winter's average weighted
 5
         cost of gas and the proposed cost of gas is
         approximately 1.67 percent, correct?
 6
 7
          (Maston) Yes. That is correct.
    Α
 8
         And that's as compared to the table in
 9
         Exhibit 10, on Page 6, that says 20 percent, the
10
         20 percent change in gas?
11
          (Maston) Yes. Those are the same rate classes.
12
         Okay. And, then, for R-3, Residential-Heating,
1.3
         there's a drop in Exhibit 12 of 6.18 percent?
14
          (Maston) I believe that is the FPO-specific rate.
15
         And what is the corresponding percentage for
16
         Exhibit 10, the table on Page 6?
17
          (Maston) The corresponding percentage is a 19
18
         percent decrease.
19
         And, then, for R-4, in Exhibit 12, based on the
    0
20
         average weighted cost of gas, shows an 11. --
21
                    [Court reporter interruption.]
2.2
    BY MS. SCHWARZER:
23
         -- an 11.92 percent decrease for the R-4 GAP.
24
         And what is here, on Table 10, it shows a 19
```

1 percent decrease, correct? 2. (Maston) Yes. The 6.18 percent decrease from 3 Exhibit 12 is a total bill comparison, and so 4 that takes into account all of the other rates 5 that customers are being charged. And the table 6 in Exhibit 10 that is showing a 20 percent 7 decrease is simply a rate comparison. 8 But it's a rate comparison between proposed rates 0 9 last year and proposed rates this year, correct? 10 (Maston) Yes. 11 Okay. I don't need to go through all of the 12 rates. But, with regard to -- is Liberty aware 1.3 of whether the other gas utility makes a 14 comparison for bill impacts using the prior 15 year's proposed rates or the average weighted 16 cost of gas rate? 17 Α (Garcia) No. But, again, you know, we're 18 amenable to whatever is the preferred way of 19 looking at the impact. This is a very simplistic 20 way of looking at it. The WACOG is a different 2.1 perspective. But, going into a season, you don't 2.2 know what the rate's actually going to be for all 23 six months. 24 With regard to the percentage increases for the

1 summer period, would the Company agree that the 2. reason the percentages are shown as quite high, 3 both in Exhibit 12 and Exhibit 10, in excess of 4 250 percent, is because of the SAP accounting 5 error that resulted in a \$5 million 6 over-collection and, therefore, artificially 7 lower rates for the Summer Period of 2024? 8 (Maston) Yes. The Summer of 2024 had extremely 9 low rates because of that issue. 10 Could the panel comment briefly on why you --11 what factors you believe contribute to the rate 12 changes, the cost of gas changes here for winter and for summer? 1.3 14 (Tilbury) Can you -- I'm not sure. If you can 15 repeat or rephrase the question, I would 16 appreciate it. 17 Q Certainly. Looking at Exhibit 10 and Exhibit 12, 18 the tables that we've been discussing, show a 19 change in the proposed cost of gas as compared to 20 last year. Could you comment briefly on the 2.1 factors that result in those changes for the 2.2 winter and the summer periods? 23 Α (Tilbury) I apologize, I still don't -- you're 24 asking the difference between the summer rates

```
1
         and the winter rates?
 2.
              I'm sorry, Mr. Tilbury.
 3
         (Tilbury) Sorry.
 4
         That's okay. It's my job to ask you clear
 5
         questions. You never need to apologize. I'm
 6
         just wondering, we'll do season by season, for
 7
         what reason do you believe there's a change in
 8
         the winter rates that were in place last year and
 9
         the winter rates that the Company has proposed to
10
         implement, based on the October 18th filing, for
11
         effect November 1?
12
         (Tilbury) I think, if I understand your question
1.3
         correctly, I think it's the lower cost of the
14
         commodity winter season over winter season.
15
         think what we showed in the testimony is that the
16
         commodity cost is down as compared to last year.
17
    Q
         Thank you. And could you answer the same
18
         question for the summer period?
19
         (Tilbury) Yes. I believe that's the same thing
    Α
20
         for the summer period as well.
2.1
                    MS. SCHWARZER: Thank you. I'm just
2.2
         going to do a brief check.
23
                    [Short pause.]
                    MS. SCHWARZER:
24
                                    I have no further
```

1 questions. Thank you very much. 2. CHAIRMAN GOLDNER: Thank you. continue with cross with the Office of the 3 4 Consumer Advocate. 5 MR. CROUSE: Thank you. 6 To the witnesses, it doesn't 7 particularly matter which one of you answers the 8 questions. So, if one of you feels you can 9 backstop the other or has a better answer, please 10 feel free to do so. 11 In light of the carve-outs, I have 12 about ten questions. I think they're mostly just 1.3 clarifications, not in-depth questions. 14 The two primary documents I'll be 15 referencing involve confidential numbers. So, 16 for the benefit of the court reporter and 17 everyone else, the following will be 18 confidential. BY MR. CROUSE: 19 20 So, to begin with our first question, on 2.1 Exhibit 10, Bates Page 038, Line 7 through 11, 2.2 you don't need to reference this specifically, 23 but the witness is right that the Company hedged

Tennessee Zone 6 basis for January and February

```
1
         of 2025.
                    In response to the OCA's Data
 2.
         Request 1-1, Mrs. Esposito reported that the
 3
         volume hedge for January was 3.1 million therms,
 4
         and 1.4 million for February. Together, I see
 5
         that's about 5 percent of the projected winter
 6
         sales, showed in Cell L18 -- or, I'm sorry, I18
 7
         of Peak Page 95. Does that sound correct?
 8
         (Esposito) Yes.
 9
         I'm sorry, did I hear a "yes"?
    Q
10
         (Esposito) Yes.
11
         Oh, thank you. Sorry, I'm under the weather, so
12
         the hearing --
1.3
         (Esposito) I am, too.
14
         I understand. Thank you. The next question is,
15
         the basis under those contracts was approximately
16
         $1.02, it's a little different, but I'm
17
         approximating per therm, for January, and about
18
         89 cents per therm for February. By themselves,
19
         these basis differentials are higher than the
20
         Company's proposed cost of gas over the whole
21
         winter of approximately 60 cents per therm in
2.2
         Cell J21. Is that correct?
23
    Α
         (Esposito) Yes.
24
         Thank you. The future prices at Henry Hub were
```

1 approximately 35 cents per therm for January, and 2. almost 34 cents per therm for February, as of 3 Settlement 26. When adding these to the fixed 4 basis differentials, I get 1.3756 per therm for 5 January, and approximately \$1.23 per therm for 6 February. To me, this seems about double the 7 proposed cost of gas per therm over the whole 8 winter. Does that sound correct? And please 9 take your time. 10 (Tilbury) Can you tell us what page you're 11 referring to again? I apologize. 12 Sure. One second. This is based on the response 1.3 to the OCA 1-1 question, originally filed in 14 24-098, before the docket was bifurcated. 15 CMSR. CHATTOPADHYAY: Is what you're 16 referring here, that's not part of any of the 17 exhibits? 18 MR. CROUSE: I don't believe so, no. 19 CMSR. CHATTOPADHYAY: Okay. Just --20 BY THE WITNESS: 2.1 (Tilbury) So, I think we can, I think, from the 2.2 Energy Procurement side, we can talk to the 23 baseload hedged volume that you're talking about. 24 But I'm not sure that we've compared it to the

```
1
         overall cost.
 2.
    BY MR. CROUSE:
 3
    0
         Sure.
 4
          (Tilbury) It's more a component of the cost of
 5
         gas.
 6
                    MR. CROUSE: Just one moment please.
 7
                    [Atty. Crouse and Dir. Vatter
                    conferring.]
 8
 9
                    MR. SHEEHAN: If I may, were you guys
10
         able to find OCA 1-1?
11
                    WITNESS GARCIA: Yes.
12
                    MR. SHEEHAN: Okay.
1.3
    BY MR. CROUSE:
14
         So, just -- sorry about that. For clarification,
15
         when I look at the table under Response 1-1(b),
16
         all we're looking at is the price listed for the
17
         citygate price and then dividing to get the per
18
         therm value?
19
          (Esposito) Correct.
    Α
20
         Okay. That just leads to my next question, then.
21
         The Company did not hedge any gas during the
2.2
         months of November, December, or April, and I
23
         didn't see a mention of March. Am I correct?
24
          (Esposito) Correct.
```

1 Thank you. So, given the volume of Okay. 2. hedging was low --3 MR. CROUSE: Sorry. My Director is 4 correcting me. 5 BY MR. CROUSE: 6 Just to understand the difference between the 7 non-Fixed Price Option and the Fixed Price 8 Option, there's a 2-cent adder that's added, 9 correct? It will be a 2-cent price higher than 10 whatever the non-Fixed Price Option is, correct? 11 (Garcia) That's correct. Α 12 So, given the volume of hedging was low, that the 1.3 cost of what gas was hedged was well above the 14 proposed cost of gas, and that a positive risk 15 premium was added when customers hedge through 16 the FPO, what we're really looking to understand 17 is, will this winter's gas supply charge to 18 residential customers, who do not choose the FPO, 19 be closer to an expected spot price, or to a 20 fixed, over time futures price? 21 (Tilbury) So, two things. The fixed price, as I Α 2.2 understand it, is based off of the residential overall costs, that include this one component, 23 24 amongst many others, you know, such as our

1 transportation and our other purchases to meet 2. our demand or our design day, is different from 3 this one hedged piece of gas for just January and 4 February. That's just one component of the 5 supply to meet our demand. 6 MR. CROUSE: Thank you. Just one 7 second. [Atty. Crouse and Dir. Vatter 8 9 conferring. 1 10 BY MR. CROUSE: 11 My economist is just looking to clarify, is this 12 an expected cost of gas that --1.3 MR. CROUSE: Sorry, just one moment. 14 I'm going to have him ask it, so I don't miss the 15 translation. 16 BY MR. VATTER: 17 So, over time you lock in the prices of certain 18 inputs, whereas the prices of other inputs are 19 determined this coming winter, the prices of 20 inputs, as determined this coming winter, would 2.1 be an expected spot price, the prices that you've 2.2 locked in for inputs over time in the past would 23 be in the nature of a futures price. Is the cost of gas, 0.6088, closer to the former or the 24

latter?

2.

1.3

2.2

(Tilbury) I would say that it's a blend of both of those, because of the fact that our fixed price, when you look at that as our storage, you know, we have an estimated cost of what our gas is in the ground coming for this upcoming winter, we have fixed the basis for this hedge, but we still are floating on NYMEX, which is also one component of this that goes into the cost of gas. And, then, all of our purchases are based off of an index, or a floating price, at multiple different locations.

And, so, when we go to all the inputs, from all of the schedules on the Excel file that get pulled in, all add up and contribute to one component. And, then, you also end up having our storage, demand, and reservation fees, and then also other fees associated with interstate capacity that we reserve to be able to move all of those molecules to our citygates.

So, the part that you're talking about with the hedged volume is one small part of our entire portfolio, if I'm understanding your question correctly.

```
1
         Of course, I understand that that's a small part.
    Q
 2.
         But it's just mentioned to show how much higher
 3
         the part that was hedged cost, --
 4
         (Tilbury) Correct.
 5
         -- and the overall cost of gas that you're
 6
         reporting. So, given your familiarity with this
 7
         analysis, would you be willing to opine on
 8
         whether this is closer to something that's going
 9
         to be determined this winter or that you've
10
         already locked in?
11
         (Tilbury) For the hedge, we locked in the basis.
    Α
12
         I'm talking about the whole thing, right? You've
1.3
         got 0.6088, right? That's an expectation.
                                                       Now.
14
         some of those components of that number are
15
         fixed, they're locked in, because of contracts
16
         you've written in the past, and the specific
17
         hedging that I mentioned, and that you've
18
         testified to. But other things will be
19
         determined this winter.
20
                    This is -- so, the question is, is this
21
         more going to be determined this winter, or is it
2.2
         more locked in?
23
    Α
         (Tilbury) More will be determined this winter.
24
                    MR. CROUSE:
                                 Thank you for the answers.
```

I'll just say I'm glad he asked them. 2. I just have a couple simple, more

clarification questions.

BY MR. CROUSE:

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- I'm going to reference Row 64 of Peak Schedule Tab 6. Pardon me. I see that there's a tab called "Inputs-EST" that appears invisible. Can the Company explain why the tab is invisible?
- (Maston) Yes. The "Inputs-EST" tab is, I believe, over 700 lines of data. That, as part of the improvements we've been making to the Excel model this year, we have tried to consolidate all of the inputs in one place, so that we can more easily update them monthly, but also retain historical data in one place.

But it was hidden in the version that was filed, because it has just a huge amount of data, a lot of which is not directly applicable to the schedules that come from those inputs. And, so, just for simplicity, it was hidden.

Thank you. I have two remaining questions. Q Remaining with Peak Schedule, Tab 6, Row 65, if you remove the AMA credits during the winter season, and then divide the sum of the resulting

1 winter costs by the winter sales in Cell I18 of 2. the Peak Page 95 tab, it gives approximately 47 3 cents per therm. And that seems to differ from 4 the rate per therm in Cell J12 by what seems to 5 be a plausible rounding error. I just want to 6 make sure that's the correct way to calculate the 7 rate per therm at Cell J12? 8 (Maston) Can you walk me through those numbers 9 again? 10 MR. CROUSE: I'd be happy to let my 11 economist speak the math. 12 BY MR. VATTER: 1.3 So, remove the AMA credits from Row 65 of Peak 14 Schedule 6, during the winter season, and then 15 divide the sum of the resulting winter costs by 16 the winter sales in Cell I18 of Peak Page 95. 17 Α (Maston) Are you asking what that difference 18 would be? 19 Well, so, you get something that's very close to 0 20 what you have in Cell J12. Is the calculation 21 that I just walked through, would that be a valid 2.2 way to calculate the value in Cell J12? 23 Α (Tilbury) Yes, I think I would have to answer 24 that, is we -- I haven't done that analysis,

```
1
         because we haven't backed out the AMA credits
 2.
         from anything, as they are a benefit to the
 3
         customer, offsetting the cost.
 4
                    And, so, I would have to take that as,
 5
         you know, a data request or something and get
 6
         back to that, --
 7
                    MR. CROUSE: Okay.
 8
    CONTINUED BY THE WITNESS:
 9
          (Tilbury) -- and get an answer back to that.
10
                    MR. CROUSE: We appreciate your
11
         response. Thank you.
12
    BY MR. CROUSE:
1.3
         The last question that I have, I will conclude my
14
         cross for the Company's witnesses, is that the
15
         hedge contract savings in Cell J14 consist only
16
         of these AMA credits, which are the same for all
17
         winter months, though the Company did not hedge
18
         any gas during the months of November, December,
19
         nor April. So, why then do the hedge contract
20
         savings apply during all winter months?
2.1
          (Tilbury) Please bear with me. I'm working my
    Α
2.2
         way through some cells, --
23
    0
         I understand.
24
          (Tilbury) -- with some references.
```

```
1
         Please take your time.
 2.
         (Tilbury) And the original source was on Pk
 3
         Page 95 is the reference that you're talking to,
 4
         to the hedge contract savings?
 5
         Yes. In Cell J14.
 6
         (Tilbury) Yes. Those are actually the AMA
 7
         credits, and not hedge credits. Those are not --
 8
         those don't have anything to do with the actual
 9
         hedging. They're labeled "hedge credits", but
10
         they're actually AMA credits.
11
                   MR. CROUSE: Okay. Thank you. Just
         one moment for me to confer.
12
1.3
                    [Atty. Crouse and Dir. Vatter
14
                    conferring. 1
15
                   MR. CROUSE: I think, to save everyone
16
         time, I'll let the economist speak to this.
17
    BY MR. VATTER:
18
         Okay. Hello. So, what's in Cell J14 is only the
19
         AMA credits, as you just said. But they're
20
         called "hedge contract savings"?
21
         (Tilbury) That is correct.
    Α
2.2
         And, in your data response to OCA 1-1, you said
23
         you "did not hedge any gas during November,
24
         December, or April." But the AMA credits apply
```

1		in all of the winter months. Why?
2	А	(Tilbury) The AMA is an asset management
3		arrangement that is related to transportation,
4		and having an asset manager with our
5		transportation on Tennessee, and not associated
6		with the hedged the physical basis hedge that
7		we do, because that's an actual delivered supply
8		of gas.
9	Q	So, these are just two different uses of the word
10		"hedge"?
11	A	(Tilbury) Yes.
12		MR. CROUSE: Thank you. Just a moment
13		to confer, but I believe I have no other
14		questions.
15		[Atty. Crouse and Dir. Vatter
16		conferring.]
17		MR. CROUSE: That concludes our
18		questions. I appreciate the Company's answers.
19		Thank you.
20		CHAIRMAN GOLDNER: Okay. We'll turn
21		now to Commissioner questions, beginning with
22		Commissioner Chattopadhyay.
23		CMSR. CHATTOPADHYAY: Just a comment
24		first. I think some of the questions could have

been addressed in sort of a technical session, rather than going back and forth here. That's just my opinion.

I will note that we had a similar situation like this, a correction going on last year. And we have a different kind of correction this year. So, I'm beginning to, you know, sort of I'm not very -- I'm sort of provisionally confident in what you have, as far as the rates are concerned. So, I'm just going to -- that's just a comment.

BY CMSR. CHATTOPADHYAY:

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1.3

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2.2

23

- Q Can you tell me, the errors that you noticed in January, February, is that, like, recurring, or it just happened only this time?
- 16 A (Tilbury) That was an error that just happened this time.
 - So, you have -- you're absolutely sure, that you looked back, that that's not something that was coded in from before?
 - A (Maston) Yes. This was not something that was in prior models. A lot of us up here are brand new to this model, and we were working on doing a lot of cleanup to try to make it easier to use, and

1 eliminate errors. And this was something that 2. got incorrectly input this year only. 3 Q Are you absolutely certain that there may not be 4 other errors like that by the time we have 5 another look at it? 6 (Garcia) That impact the rates? 7 Q Yes. 8 (Tilbury) "Absolutely" is a very strong word. 9 Yes, sir. Q 10 (Tilbury) And, you know, I think we're 11 comfortable that this, the data that's coming out 12 of this, is a representation of an accurate 1.3 forecast for this upcoming winter and summer. 14 But, like I said before, this is a very big 15 spreadsheet, with a lot of cells and a lot of 16 data that goes into it. And, you know, as we go 17 through the spreadsheet multiple times, and you 18 look at it with fresh eyes, something like this 19 stood out. And it was a material change, so we 20 brought it forward. 2.1 And, you know, if we see other things 2.2 that are nonmaterial, you know, it's a fix for 23 next time or we adjust it in the trigger filings. 24 But, ultimately, this was a big one. So, we had

1 to bring it to the attention. 2. CMSR. CHATTOPADHYAY: Thank you. 3 That's all I have. 4 CHAIRMAN GOLDNER: I have no further 5 questions for the witnesses. I do want to do a 6 quick check-in before we go to redirect. 7 So, I would just like to go around to 8 the parties quickly here and just ask what they 9 propose that we find in this order, starting with 10 the Company? 11 Just want to make sure that we issue an 12 order that is in alignment with the expectation 1.3 of the parties. 14 MR. SHEEHAN: Sure. And I don't have 15 any redirect. I think we've covered the 16 important questions. 17 Our request is that you approve the 18 rates that Ms. Maston identified in that 19 schedule. And that is all the cost of gas rates 20 that go into effect November 1. And, of course, 2.1 subject to the usual language with the so-called 2.2 "trigger filings". 23 That would get us going November 1. 24 And, then, whatever happens after that, we can

[WITNESS PANEL: Garcia|Maston|Tilbury| Esposito|Summerfield]

1 adjust as appropriate. 2 CHAIRMAN GOLDNER: Okay. Department? 3 MS. SCHWARZER: Thank you, 4 Mr. Chairman. 5 The Department would ask that Liberty's 6 proposed rates as stated October 18th be put into 7 effect. But we would ask that the Commission 8 order reflect the winter and summer bill impacts, and the comparison for the past year's cost of 9 10 gas and the proposed cost of gas, consistent with 11 Exhibit 12 and the average weighted cost of gas. 12 CHAIRMAN GOLDNER: Any objection, 1.3 Attorney Sheehan? 14 MR. SHEEHAN: No. And, as Mr. Garcia 15 said, we can propose impacts any different ways. 16 We'll do whatever you want us to do. 17 CHAIRMAN GOLDNER: Thank you. Attorney 18 Crouse? 19 MR. CROUSE: Thank you. 20 A number of the OCA's concerns have 2.1 been carved out. The point of our questioning 2.2 was to help establish Dr. Vatter's alternative 23 cost of commodity being approximately 75 cents 24 per therm.

1 So, with that in mind, if there is a 2. provisional rate that gets approved, the OCA is 3 find with that, so long as we're not giving up 4 our right to basically testify to what we think 5 the true cost of commodity would be. 6 CHAIRMAN GOLDNER: Okay. Thank you. 7 I'll just always circle back with the Company to see if there is any objections to what Attorney 8 9 Crouse suggested? 10 MR. SHEEHAN: No. 11 CHAIRMAN GOLDNER: Okay. And the DOE, 12 any objections to what Mr. Crouse suggested? 1.3 MS. SCHWARZER: No objections. 14 Department similarly would feel free to raise 15 other issues for permanent rates that we forgo --16 that were forgone here. 17 CHAIRMAN GOLDNER: Thank you. 18 Commissioner Chattopadhyay. 19 CMSR. CHATTOPADHYAY: Just quickly. 20 BY CMSR. CHATTOPADHYAY: 2.1 This is Exhibit 10. The rates that you are proposing are in Bates Page 006? 2.2 23 Α (Maston) Yes. 24 Those are the rates that you're proposing?

[WITNESS PANEL: Garcia|Maston|Tilbury| Esposito|Summerfield]

1 [Witness Maston indicating in the affirmative]. 2 CMSR. CHATTOPADHYAY: Okay. I just 3 want to make sure what the order will reflect. 4 Okay. Thank you. 5 CHAIRMAN GOLDNER: Okay. And, then, 6 the follow-on question, and I'll dismiss the 7 witnesses here in a moment, is would the parties 8 be comfortable proposing a schedule offline after 9 this hearing is over, to sort out the carve-out 10 issues, and the time line, procedural schedule 11 for that? Would that be something the Company could drive? 12 1.3 MR. SHEEHAN: Yes. 14 CHAIRMAN GOLDNER: Thank you. Do the 15 other parties have any concerns with setting a 16 procedural schedule for these carved-out issues? 17 MS. SCHWARZER: We have no concern, 18 except that I believe the parties are thinking of 19 a carved-out schedule for all but the provisional 20 rate for sometime in February or March of 2025, 2.1 so long as that's acceptable to the Commission. 2.2 CHAIRMAN GOLDNER: Consumer Advocate? 23 MR. CROUSE: I have no objection to the 24 course of action laid out before us.

1	CHAIRMAN GOLDNER: Attorney Sheehan,
2	would that be an acceptable timeline?
3	MR. SHEEHAN: Yes.
4	CHAIRMAN GOLDNER: Okay. Okay. All
5	right.
6	So, first, I'll dismiss the witnesses.
7	And then, I'll just, so we can make sure the
8	seating is right, do the parties plan to present
9	their witnesses today relative to these
10	provisional rates, or will you defer your witness
11	testimony for later?
12	MS. SCHWARZER: Mr. Chairman, we would
13	very briefly request that our witnesses be given
14	the opportunity to update Exhibit 6.
15	CHAIRMAN GOLDNER: Okay.
16	MS. SCHWARZER: And very, very briefly,
17	maybe a handful of questions, no more than
18	fifteen minutes, I would imagine.
19	CHAIRMAN GOLDNER: Okay. Attorney
20	Crouse?
21	MR. CROUSE: Thank you. I have
22	approximately about four questions that I would
23	ask of Dr. Vatter, to talk about the cost of
24	commodity in his tech statement. And I do think

```
1
         that would speak to the provisional rate that the
 2.
         Commission is contemplating. I would envision
 3
         that might take approximately five to ten minutes
 4
         to succinctly get through them.
 5
                    CHAIRMAN GOLDNER: Okay. All right.
 6
         So, the Company witnesses are dismissed. You may
 7
         return to your seats.
                    We'll invite the Department witnesses
 8
 9
         to the stand and swear them in shortly.
10
                    [Short pause for change of witness
11
                    panel.]
12
                    CHAIRMAN GOLDNER: Okay. I'll swear in
1.3
         the witnesses.
14
                    (Whereupon BRUCE L. BLAIR and
15
                    ASHRAFUL ALAM were duly sworn by
                    Chairman Goldner.)
16
17
                    WITNESS BLAIR: I do.
18
                    WITNESS ALAM:
                                   I do.
19
                    CHAIRMAN GOLDNER: Thank you. And the
20
         witnesses are ready for direct.
2.1
                    And, Attorney Schwarzer, just as a
2.2
         quick reminder, if we could just focus on
23
         anything that the Department wants to put forward
24
         to support its proposal for the Commission to
```

```
1
         approve provisional rates on November 1st.
 2.
                    Thank you.
 3
                    MS. SCHWARZER: Certainly, Mr.
 4
         Chairman. And please don't hesitate to let me
 5
         know if you think I stray. Not that you would.
 6
                    CHAIRMAN GOLDNER:
                                       Thank you.
 7
                     BRUCE L. BLAIR, SWORN
 8
                      ASHRAFUL ALAM, SWORN
 9
                       DIRECT EXAMINATION
10
    BY MS. SCHWARZER:
11
         Could you each please state your name for the
12
         record and your title with the Department?
1.3
          (Blair) My name is Bruce Blair. I'm a Public
14
         Utility Analyst for the Department of Energy for
15
         New Hampshire.
16
         (Alam) My name is Ashraful Alam. And I am a
17
         Utility Analyst with New Hampshire Department of
18
         Energy.
19
         Have each of you testified before the Public
    Q
20
         Utilities Commission before?
21
          (Blair) I have.
2.2
          [Witness Alam indicating in the affirmative].
23
         Thank you. And did you prepare or assist in the
24
         preparation of what's been marked as "Exhibit 6",
```

```
1
         the Department's technical statement dated
 2.
         October 14th, 2024?
 3
    Α
          (Alam) Yes, we did.
 4
          (Blair) Yes.
 5
         Are there any corrections that either of you
 6
         would like to make to this testimony?
 7
         (Alam) Yes, there are several corrections. So,
    Α
 8
         the first one is the updated table, Table 3, 4.1,
 9
         and 4.2, which is reflected in Exhibit 12.
10
         Why are you substituting -- what caused you to
11
         create Exhibit 12, to substitute for the tables
12
         that you've identified on Exhibit 6, Page 4, and
1.3
         I believe 5?
14
         (Alam) These tables were updated based on the
15
         revised filing by the Company on October 18.
16
         Thank you. Are there other changes that you
17
         would like to make?
18
          (Alam) Yes. Two small changes in Page 3,
    Α
19
         Exhibit 6.
20
         Thank you. What change would you like to make?
21
          (Alam) Okay. So, in the "Bill Impact" paragraph,
2.2
         second last line, it says "and keeping the
23
         existing LDAC rates", instead of "rates", it
24
         should say "rate".
```

```
1
         Singular?
    Q
 2
          (Alam) Singular. And the next one is, in that
 3
         line, in the last, "along with the same LDAC
         rates", and it should say "along with last year's
 4
 5
         pre-approved LDAC rates".
 6
    Q
         Thank you. Are there any other corrections that
 7
         you wish to make?
 8
          (Alam) Yes. Small correction in Bates Page 006,
 9
         first paragraph, it identifies the Docket Number
10
         "DG 24-098". It should be "DG 24-106".
11
         And is the source of that change because,
12
         initially, the cost of gas filing was part of
1.3
         DG 24-098, and later separated?
14
         (Alam) Yes.
15
         Are there any other changes that either of you
16
         wish to make to what's been marked as
          "Exhibit 6"?
17
18
         (Alam) No.
    Α
19
         Mr. Blair?
    0
20
          (Blair) No.
21
         Do you each accept what's been offered in
22
         Exhibit 6 as your testimony today as fully
23
         accurate as if you had offered it today?
24
          (Alam) We do.
```

```
1
          (Blair) We do.
    Α
                          Yes.
 2
         Is the Company's recommendation that the
 3
         October 18th rates be approved provisionally,
 4
         based upon the understanding that the summer
 5
         on-bill credit proposed in Docket Number 23-076
 6
         has been backed out of the proposed rates here?
 7
    Α
          (Alam) Yes.
 8
          [Witness Blair indicating in the affirmative].
 9
         And, so, if the relief granted in 23-076 were
10
         different than contemplated by the parties, would
11
         you wish to revisit your recommendations in your
12
         assessment for the approval of those rates?
1.3
          (Alam) Yes.
14
         If I could turn your attention to the $32,000
15
         that Liberty testified it was willing to forgo,
16
         did you hear -- you heard Liberty testify about
17
         that $32,000 amount?
18
         (Blair) Yes.
    Α
19
         And they described it as a "net of interest
20
         costs"?
21
          (Blair) Yes.
    Α
2.2
         Mr. Blair, what is the Department's position with
23
         regard to harm that resulted to winter customers
24
         following the SAP accounting error last year?
```

```
1
          (Blair) We believe that the harm that existed --
 2
         could you restate your question?
 3
    Q
         Sure. You heard the Company testify that the
 4
         $32,000, approximately, in interest costs that
 5
         they were willing to forgo, in the Company's
 6
         opinion, resulted in no harm to winter customers.
 7
         Do you agree with the Company's position?
 8
         (Blair) Yes.
 9
         And, in your opinion, does the FPO letter need to
10
         be adjusted in any way, based upon the Company's
11
         late discovery of the $6 million error and the
12
         October 18th filing?
1.3
         (Blair) No.
                    MS. SCHWARZER: With the understanding
14
15
         that we're focused uniquely on the provisional
16
         order, the Department has no further questions.
17
                    CHAIRMAN GOLDNER: Thank you, Attorney
18
         Schwarzer.
19
                    We'll turn now to the Company for any
20
         cross of the DOE witnesses.
                    MR. SHEEHAN: I have no questions.
2.1
2.2
         Thank you.
23
                    CHAIRMAN GOLDNER: Consumer Advocate?
24
                    MR. CROUSE: I have no questions.
```

1	would just repeat my first verse, that the OCA is
2	in disagreement about the winter customers being
3	used as an offset. But, since that's carved out,
4	we won't address it at this time on cross.
5	CHAIRMAN GOLDNER: Thank you, Attorney
6	Crouse.
7	Commissioner Chattopadhyay?
8	CMSR. CHATTOPADHYAY: No questions.
9	CHAIRMAN GOLDNER: And the Chair has no
10	questions. We'll move to any redirect?
11	MS. SCHWARZER: None, Mr. Chairman.
12	Thank you.
13	CHAIRMAN GOLDNER: Thank you. And I'll
14	thank the witnesses for their testimony today.
15	The witnesses are excused.
16	And we'll invite Dr. Vatter to the
17	stand, get settled in. And, then, we need to
18	take a stop at 3:00. So, we'll see how far we
19	can get by 3:00.
20	MR. CROUSE: I'm optimistic we'll be
21	done by then.
22	CHAIRMAN GOLDNER: All right.
23	MS. SCHWARZER: Mr. Chairman, is the
24	entire hearing ending at 3:00 or we're taking a

```
1
         recess?
                    CHAIRMAN GOLDNER: Oh, no. I'm sorry.
 2.
 3
         We just need to take a break at 3:00.
 4
                    [Short pause for change of witnesses.]
 5
                    CHAIRMAN GOLDNER: Okay. I'll now
 6
         swear in the witness.
 7
                    (Whereupon MARC H. VATTER was duly
                    sworn by Chairman Goldner.)
                    WITNESS VATTER: Yes.
 9
10
                    CHAIRMAN GOLDNER: All right.
11
         witness is ready for direct.
12
                    MR. CROUSE: Thank you.
1.3
                     MARC H. VATTER, SWORN
                       DIRECT EXAMINATION
14
    BY MR. CROUSE:
15
16
         Dr. Vatter, would you please briefly state your
17
         name and position at the OCA?
18
         Marc Vatter, Director of Economics and Finance at
19
         the OCA.
20
         Thank you. Have testified before this PUC?
2.1
         Yes.
2.2
         Thank you. Can you provide a very brief summary
23
         of your education and experience?
24
         I have a Ph.D in Economics. And I've been doing
```

```
1
         mostly work in the energy space for decades.
 2
         Was the tech statement marked as "Exhibit 5"
 3
         prepared by you?
 4
         Yes.
 5
         Do you have any corrections to offer at this
 6
         time?
 7
    Α
         No.
 8
         Do you adopt your tech statement as your sworn
 9
         testimony as if you had made it today?
10
         Yes.
11
         Thank you. Dr. Vatter, in your tech statement
12
         you recommended a winter cost of commodity of
1.3
         approximately 75 cents per therm. What does that
14
         represent?
15
         That represents the Algonquin citygate's indexed
16
         future price on the Intercontinental Exchange as
17
         of September 16th, weighted by forecasted winter
18
         residential use, less a futures market risk
19
         premium, that I estimate to be $0.0433 per therm.
20
                    It is the expected winter average of
2.1
         the spot "cost of purchasing, storing, and
2.2
         transmission of gas through interstate
23
         pipelines", and that language is from the
24
         explanatory text on a residential bill with
```

1 respect to the gas supply charge. 2. It is not the cost of commodity 3 delivered farther upstream, as the term 4 "commodity" is used in Cell A12 of the Company's 5 confidential Excel. It can be differentiated by 6 month readily, and updated. 7 Q Thank you. Do prices along the Algonquin gates 8 differ appreciably from those at the Dracut hub, 9 or along the Tennessee Pipeline in Zone 6 in New 10 England? 11 Refer to Figure 1, which shows the prices 12 from Algonquin and Dracut since 2014. 1.3 Is the geographic origin of gas or the amount of 14 time it has spent in storage relevant to the 15 price it fetches along the Algonquin gates on the 16 given date of delivery? 17 Wholesale transmission and storage costs 18 between each point of origin and the Algonquin 19 gates are reflected in the price there. Only by 20 locking in the costs of transmission and storage, 21 at a time when they were low, could the Company 2.2 beat the spot market in New England this winter. How long has it been since natural gas prices in 23 24 New England were last low?

1	А	Referring again to Figure 1, about four years.
2		But, abstracting from seasonal variation, they
3		were no lower at any time since 2014 than they
4		have been this year. Futures curves tend to
5		shift up and down as spot prices rise and fall.
6		I do not know when the Company would have had a
7		good opportunity to lock in lower transmission
8		and upstream storage components of the cost of
9		delivery in New England than it could have locked
10		in this year. So, I do not think that the
11		futures curve, as of September 16th, was too high
12		for the way I used it.
13	Q	Thank you. Having heard responses from both the
14		Company's witnesses and the Department, is there
15		anything that you wish to address?
16	А	I'd like to note the Company's response to the
17		question about whether the 0.6088 per therm cost
18		of gas, which is exactly what's used for the gas
19		supply charge, was more something that would be
20		determined this winter or that it's more locked
21		in? And the Company's response was that it is
22		more something that would be determined this
23		winter. That is to say, it's comparable to a
24		spot price, which is what I've estimated.

1	We are concerned about an
2	under-collection. The Company has come in 15
3	cents below where we think the spot market is
4	going to be. And the method for forecasting the
5	spot market that we used was straightforward. We
6	looked at the futures curve and took off a risk
7	premium, which is just the average risk premium
8	over the winter season over a long period of
9	time.
10	Now, if you take off two cents, you get
11	an even higher number and a bigger
12	under-collection. I don't think you should take
13	off two cents, but we're carving that out.
14	So, the basic issue we're raising is,
15	how could the Company expect to beat the market
16	by so much? And, if they convince you, through
17	their filing, that they have, fine. People do
18	beat the market sometimes. But it's a big
19	difference.
20	MR. CROUSE: Thank you, Dr. Vatter. I
21	have no further questions. Our witness is open
22	to cross.
23	CHAIRMAN GOLDNER: Okay. We'll start
24	with the Company.

```
1
                    MR. SHEEHAN: Based on what I believe
 2.
         to be the OCA's position, that they are okay with
 3
         the Commission approving the rates that's
 4
         contained in Exhibit 10, I don't have any
 5
         questions for Dr. Vatter, because I think his
 6
         testimony really goes to "should we be
 7
         reconfiguring our entire approach to buying gas?"
         And that's certainly not within the scope of this
 8
 9
         proceeding.
10
                    So, I have no further questions.
11
                    CHAIRMAN GOLDNER: Thank you. Attorney
12
         Schwarzer?
1.3
                    MS. SCHWARZER: Thank you, Mr.
         Commissioner.
14
                    It's the Department's understanding
15
16
         that this issue has been carved out, and we'll
17
         put together a procedural schedule. That's my
18
         understanding.
19
                    So, I don't have questions for Dr.
20
         Vatter at this time, but I appreciate his
2.1
         testimony.
2.2
                    CHAIRMAN GOLDNER: Thank you.
23
         Commissioner Chattopadhyay?
24
                    CMSR. CHATTOPADHYAY: Respecting that
```

1 this issue, in my opinion, has been carved out, 2 I'm not going to ask any questions now. 3 know, in the sense that I'm not going to get into 4 in-depth questions. 5 But just one very quick one. 6 BY CMSR. CHATTOPADHYAY: 7 So, the price that you're "proposing", within 8 quotes, anyways was "0.7587". Relative to what 9 is in the filing by the -- you know, that's being 10 proposed by the Company, provisionally, is you --11 you're not saying that there may not -- let me be 12 careful how I put it. So, they're -- the Company 1.3 does hedge, right? There is a percentage of the 14 procurement that is hedged procurement, correct? 15 Some. Some percentage, as I understand it. Α 16 So, the price --17 The Company has a low -- relatively low 18 percentage. 19 Yes. And I don't know what that low percentage 0 20 is, but --21 Neither do I. 2.2 So, the answer may be somewhere between 75 and 23 60, if, you know, take account of the hedging? 24 Yes. And they would have done a very good job to

1	get the expected costs that low. But, as I said,
2	the futures curves tend to shift up and down as
3	spot prices go up and down. The market is low
4	right now. So, I'm skeptical that they would
5	have had a good opportunity to lock in a much
6	lower price through whatever means they used.
7	CMSR. CHATTOPADHYAY: Okay. Thank you.
8	CHAIRMAN GOLDNER: Thank you. And I
9	have no further questions for Dr. Vatter.
10	Attorney Kreis Crouse, sorry.
11	MR. CROUSE: I'm not wearing my bow tie
12	today.
13	CHAIRMAN GOLDNER: I was eventually
14	going to do that on accident. So, sorry about
15	that, Attorney Crouse.
16	MR. CROUSE: I have no questions for
17	redirect. Thank you.
18	CHAIRMAN GOLDNER: Thank you.
19	Okay. The witness is excused. Thank
20	you, Dr. Vatter.
21	Let's take a brief break, and come back
22	at 3:10 to wrap up with closing.
23	(Recess taken at 3:02 p.m., and the
24	hearing reconvened at 3:12 p.m.)

CHAIRMAN GOLDNER: Okay. Let's just take care of an administrative issue first.

1

2.

3

4

5

6

7

8

9

10

11

12

1.3

14

15

16

17

18

19

20

2.1

2.2

23

24

So, having heard no objections to the proposed Exhibits 1 through 12, the Commission will strike ID and enter them into evidence.

Number two, I just want to, before we go to close, just highlight where I think we Which is the parties are requesting provisional rates for the FPO and regular options effective November 1st. The next step would be a December hearing, where, if any changes are -- if there's any errors or anything else that's found, in the December hearing, if needed, the Commission would finalize the rates for the winter period, and summer, if applicable, in December. And, then, in the February/March time period, I think what I heard was the carve-out issues would be addressed in that timeframe, so that the parties have enough time to really pull together a case, because these are pretty -pretty large cost of gas issues.

Did I summarize that correctly? Attorney Crouse.

MR. CROUSE: Yes. I'd just like to

offer one clarifying point. Attorney Sheehan asked a fair question in the brief interim that we just -- he wanted to better understand what the OCA's position was regarding the testimony of Dr. Vatter.

2.

1.3

2.2

We just wanted to clarify that, in terms of what is or is not getting carved out, for the cost of commodity in his testimony, the OCA is not proposing changes in how Liberty procures gas, but, rather, the OCA is proposing the way the price of what is procured is forecasted. The concern really is that the spot market is below what the future price is indicating, that could result in an under-collection, and then, therefore, I think it's an eight and a half percent rate of interest that customers would ultimately pay back to the Company.

So, we wanted to make sure that, in terms of carve-outs, that's what our cost of commodity was addressing. It's not changes to how the Company systemically procures its gas.

CHAIRMAN GOLDNER: Okay. And just to see if I can repeat that back. So, that would be

an excellent topic for the February/March timeframe, where we're sort of strategically looking at cost of gas, as opposed to the tactical issue of winter and summer rates in the short term.

2.

1.3

2.1

2.2

MR. CROUSE: I think that's right. And I see Attorney Sheehan nodding. So, I think I have answered his question?

Would you agree, Attorney Crouse?

MR. SHEEHAN: Yes. And -- yes. What I was going to say is, I'm going to offer to the OCA and DOE to sit down with the folks behind me, and spend an afternoon explaining what we do, how we do it, and, hopefully, close some of the information gaps that seem apparent today. And, then, we may be able to address the merits of Dr. Vatter's requests.

CHAIRMAN GOLDNER: Excellent. And I think we -- the Company had offered to pull together a procedural schedule, so that we can have a timeline for the December and, eventually, February/March portions of the process.

Attorney Schwarzer, any concerns from your side? That all makes sense?

MS. SCHWARZER: No concerns. Thank you very much, Mr. Chairman.

CHAIRMAN GOLDNER: Okay. Thank you.

Well, we can now, I think, move to close, and begin with the Department of Energy.

MS. SCHWARZER: Thank you, Mr.

Chairman.

3

4

5

6

7

9

10

11

12

1.3

14

15

16

17

18

19

20

2.1

2.2

23

24

The Department, as has been stated before, supports, on a provisional basis, the rates Liberty filed October 18th, 2024, with the understanding that we support the percentage increase and the bill impact as reflected in our witnesses' Exhibit 12.

CHAIRMAN GOLDNER: Thank you, Attorney Schwarzer. Attorney Crouse.

MR. CROUSE: Thank you.

The OCA came in with a number of concerns that have been carved out, and we will address at those carve-outs. The OCA's understanding is that the rates being proposed are provisional. And, with the OCA supporting, we're not giving up our right to address our substantive concerns, and, therefore, are fine with the provisional rate, so long as we get to

address those concerns at a later time.

2.

1.3

2.1

2.2

CHAIRMAN GOLDNER: Understood. Thank you, Attorney Crouse. And, finally, Attorney Sheehan and the Company.

MR. SHEEHAN: Thank you.

To echo, we are proposing the Commission approve the rates that we were identifying on Bates 006 of the Company's most recent filing. We have no objection to the provisional nature.

My expectation for December is to look at the reasons for the second update, and either (a) confirm those, the update's accurate, and there's no need for action in December, or, if there is a need, you'll hear from us, or others, that we need to do something based on that. So, that's it.

And, to the extent that I will offer to the OCA and DOE a session with our Energy Procurement group, I would offer to the Commission, too. I think, I hear from these folks other commissions have information sessions, where people come in a room, in effect, a non-docketed tech session, where you guys could

1 ask questions of "why do you do this?", and "how 2. about that?", kind of thing. I'm making the 3 offer. And I know there's all kinds of logistics 4 behind that, but it stands. So, --5 CHAIRMAN GOLDNER: And we do appreciate 6 the offer, and may very well take you up on it. 7 We have Dr. Rosenblum in the back, who's just joined us in the last month or so. And we have 8 9 two new employees starting in the next couple of 10 weeks. So, the timing on that would be very 11 helpful to the Commission's technical folks. 12 So, --1.3 MR. SHEEHAN: And we're very aware that 14 Northern has a completely different portfolio and 15 different approaches. So, maybe both of us in 16 the room, you could compare and contrast, and 17 help make these hearings go more smoothly. 18 CHAIRMAN GOLDNER: Absolutely. Thank 19 you for the offer, Attorney Sheehan. 20 MS. SCHWARZER: Mr. Chairman? 2.1 CHAIRMAN GOLDNER: Yes. 2.2 MS. SCHWARZER: Could other parties 23 attend those sessions as well? 24 CHAIRMAN GOLDNER: Oh, of course.

1 And we are wary of ex parte in all --2. everywhere. So, we would -- everyone would be 3 invited. 4 Okay. Very good. Is there anything 5 else that we need to cover today? 6 [No verbal response.] 7 CHAIRMAN GOLDNER: All right. Well, thank you, everyone, for their time today, 8 9 especially the witnesses. 10 The Commission will issue an order in 11 advance of November 1st. Attorney Sheehan, is there a timeframe you need, or any time before 12 1.3 the 1st would be okay? 14 MR. SHEEHAN: So, we're aware, in the 15 Keene case, that we're pushed right up to that, 16 and we appreciate the Commission's schedule 17 crunch. 18 It's an effort that takes a couple 19 days. And, so, if it's over a weekend, that's

It's an effort that takes a couple days. And, so, if it's over a weekend, that's what happens. So, that's really it. So, as Mr. Garcia said, "the sooner the better." But there's no -- there really isn't a drop-dead date, other than the 1st.

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CHAIRMAN GOLDNER: Okay. Well, we'll

1 make every effort to get it out well in front of 2. the 1st. 3 MR. SHEEHAN: We appreciate that. 4 CHAIRMAN GOLDNER: But, certain -- but 5 no later than the 31st. And I think we can 6 probably get it done before the 31st. 7 So, anything else that we need to cover today, I'll just double-check? 8 9 MS. SCHWARZER: Mr. Chairman, just out 10 of an abundance of caution, the summary that 11 Attorney Sheehan gave, we did omit some of the 12 testimony about audit results and NYMEX rates, in 1.3 deference to the wish to move the hearing along 14 further. And, so, we would feel free, as does 15 the OCA, to include other issues than those that 16 are carved out. 17 CHAIRMAN GOLDNER: Thank you. 18 Okay. Thank you, everyone, for your 19 time again today. The hearing is adjourned. 20 (Whereupon the hearing was adjourned 21 at 3:18 p.m.) 2.2 23 24